



**GATEWAY
HOLDINGS LTD.**

where quality and reliability is everything









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Executive Summary

Gateway Holdings Limited is a multi-business Ghanaian firm that provides a wide range of project financing and investments, defense and general procurement solutions and real estate investments to public, private, and non-profit organizations in Ghana and beyond. Our distinct and customized business approach leverages deep industry insight and best business practices for in-depth understanding and solutions to clients' unique needs. This ensures that our clients achieve sustainable competitive advantage, build more capable organizations, and secure lasting business results.



Gateway's partners and team of consummate business and technical professionals come from a wide variety of exceptional backgrounds with significant exposure from multinational corporations, governmental organizations, and local companies. With a combined industry experience of over 25 years, our team collaborates across multiple disciplines and geographies to quickly identify opportunities and navigate changing global business and market conditions to ensure optimal results for our clients. We continually expand our network of global partnership and business relationships in pursuit of the strongest risk/reward opportunities for our firm, stakeholders, and customers.

With over 25 years of experience in Investment Banking and International Development Project Finance, it is my vision for our company and international financial and development partners to contribute to rapid and sustainable development of developing countries by working in collaboration with national governments and the private sector to gain reliable access to concessional capital and technical resources for sustainable development and growth.

It is our company's objective to bring development to primary sectors in order to drive the economies of the emerging economies and bring about the real change and social economic development by financing, procuring, and implementing projects in infrastructure development related to transportation, housing, health, agriculture, energy, mining, aviation, oil and gas, and others while focusing on human capital development and technological transfer from our international partners through capacity building.

As you review our corporate profile, I hope you learn more about the qualities and capabilities that make our company an outstanding provider of project financing and investments, defense and general procurement solutions, and a reliable partner for your real estate investments.

Dr. Ahmed Tufsin
Chief Executive Officer

Who We Are

Gateway Holdings has two subsidiaries that provide our core businesses.



This subsidiary is the investment vehicle that holds and manages all real assets of Gateway Holdings Limited

This subsidiary provides residential and commercial real estate services in Ghana and the West African sub-region.



To be the leading local conglomerate firm in Ghana, respected for our world-class product and service delivery and trusted with our clients' critical business challenges.

To help our clients identify their optimal value opportunities, address their most critical business challenges and achieve sustainable competitive advantage in their respective industries



Our Core Values



Integrity:

At Gateway Holdings, integrity is our strongest leverage. We take pride in our highest standard of ethical conduct in every dimension of our business and do the right thing all the time.



Quality:

At Gateway Holdings, quality is the bedrock of our professional approach. We deliver work of the highest quality by industry standards as well as those of our clients.



Reliability:

Reliable solutions are the hallmark of our existence. We believe that our unwavering commitment to dependable services to our clients is the key to ensuring our enduring prosperity and success.



Timing:

Timing is everything at Gateway Holdings. You can count on our punctuality and the speed of our fast response to help you take advantage of opportunities and claim success for your business.

Integrity, quality, reliability, delivering value, absolute commitment to our clients' success and making an impact on society are just some of our values. Our commitment to both our clients' success and our standards is what sets Gateway Holdings as a world-class company.



Leadership Team and Technical Partners

Our team consist of professionals with inquiring minds and deep industry experience capable of overcoming clients' complex business challenges using sound business judgment, strong work ethics and irreproachable integrity.

Although our leadership team and technical partners have deep knowledge in particular industries and functions, they remain generalists at heart, curious about all business issues and open to ideas and experience





Dr. Ahmed Tufeiru PhD.

Managing Partner & Chief Executive Officer

Dr. Ahmed Tufeiru is the Chief Executive Officer (CEO) and a Principal Partner of Gateway Holdings Limited. As the CEO, Dr. Tufeiru is responsible for the development and implementation of the company's long-term strategy and effective prioritization of resource allocation to realize long-term value and achieve sustainable competitive advantage for clients and their stakeholders.

Dr. Tufeiru is an Investment Banker with a multidisciplinary leadership and scholarly background in finance, business strategy, organizational change and leadership, and public sector management and governance. Prior to becoming CEO of Gateway Holdings Limited, Dr. Tufeiru spent 21 years on Wall Street as an Investment Banker for institutional asset management. Dr. Tufeiru worked for large Wall Street companies comprised Merrill Lynch, Morgan Stanley, Barclays Capital, and Prudential Financial with USD1.6 trillion combined assets under management.

Educated in Ghana and the United States, Dr. Tufeiru holds a PhD in Public Policy and Administration from Walden University USA, an MBA in Finance and Business Strategy from Rutgers University USA and a Bachelor of Science degree in Finance and Banking from the University of Ghana.





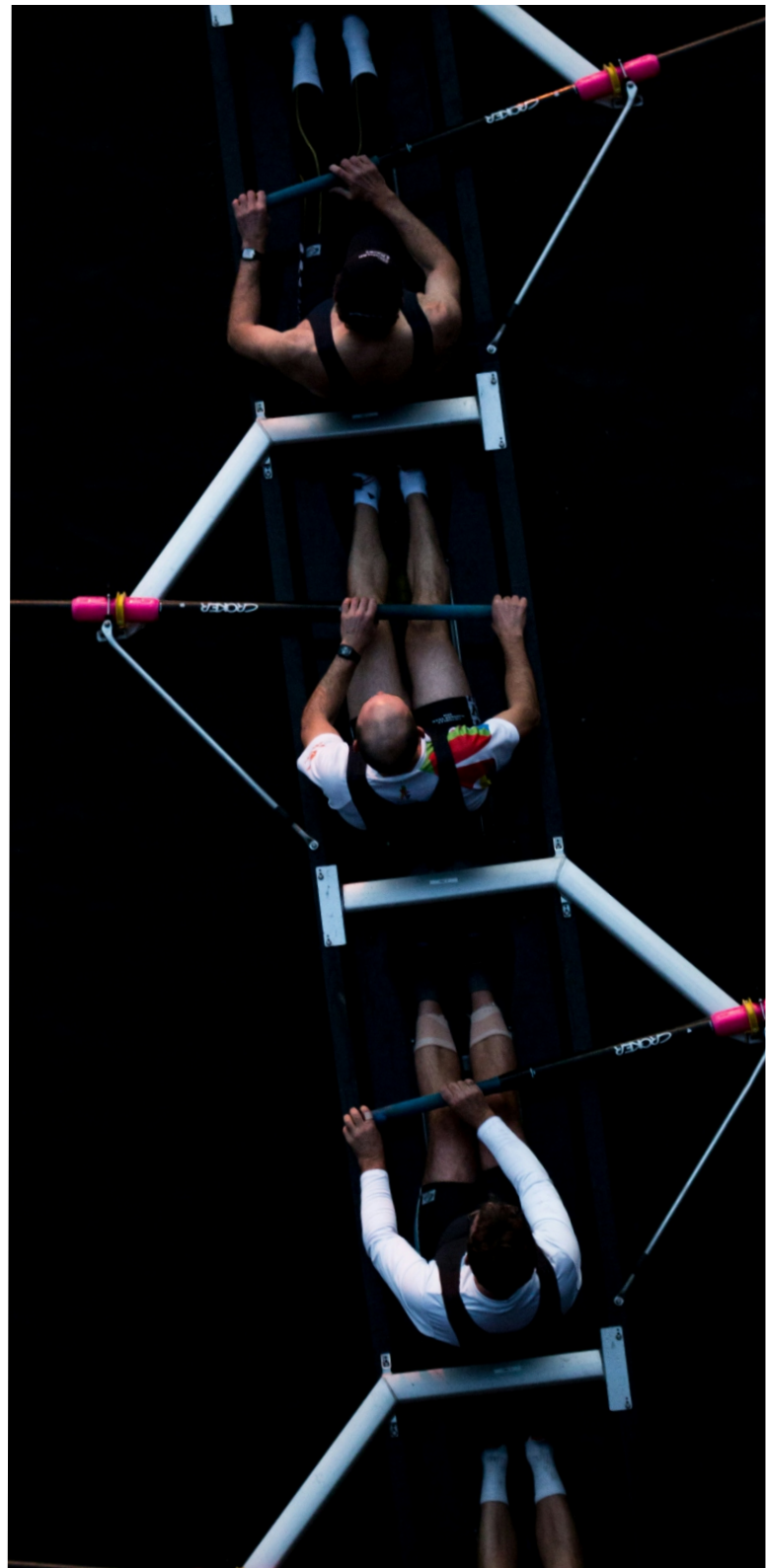
Dr. Dominikus Josef Heil PhD.

Technical Partner

Dr. Dominikus Josef Heil has over 25 years of experience in strategic management and leadership, organizational change management, corporate restructuring, financial management, and human resource development and training.

Dr. Heil is currently a Global Partner, Managing Director, and Board Chairman of a Reputational Institute in Johannesburg-South Africa. With a deep multidisciplinary academic and management consulting experience, Dr. Heil provides strategic management and leadership, and corporate reputation analysis and management consulting services to top tier South African and other multinational corporations. Some of Dr. Heil's clients include Barloworld, Coca Cola, Discovery, Edcon, Eskom, Mercedes Benz, MTN, Nedbank, Old Mutual, Sanlam, Standard Bank, Telkom, Transnet, Unilever, Vodacom, Bristol-Myers Squibb, and Woolworths.

Dr. Heil also held various positions as the Founder and Managing Director of Works Access Ltd, a consulting and technology Start-up Company in Oxford-UK; a Sessional Lecturer at Wits Business School in Johannesburg-South Africa; and a Visiting Tutor at Cranfield School of Management in Cranfield-UK.





REAL ESTATE INVESTMENTS



PROJECT FINANCING & INVESTMENTS



Our Services



DEFENSE & GENERAL PROCUREMENT





Project Financing & Investments

We commit our deep expertise and sound professional judgment to provide best-in-class project financing and investments facilitation services and turnkey solutions to government and private sector companies in Ghana and the West African sub-region in the following sectors:

- **Energy Infrastructure**
- **Transportation Infrastructure**
- **Housing**
- **Healthcare**
- **Agriculture**
- **National Defense**
- **Aviation**
- **Mining**
- **Oil and Gas**
- **Banking**
- **Real Estate**
- **Refinancing**

Our form of project financing and investments include but not limited to:

Turnkey Prefinancing on EPC+F

- **PPP or BOT**
- **Refinancing**
- **Joint Venture**

Our specialty of Project Financing and Investments include the following areas:

Capital Raising and Deal Structuring (Debt & Equity)

- **Recapitalizations**
 - **Refinancing**
 - **Growth capital**
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- **Leveraged buyouts**
 - **Management buyouts**
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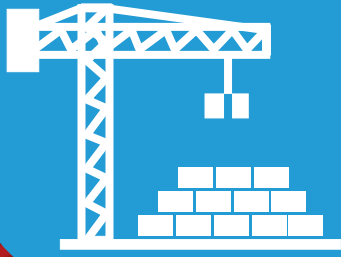
Foreign Investors Facilitations

- **Pre-investment due diligence**
 - **Business start-up consultations**
 - **Investment opportunity facilitation**
 - **Government liaison services**
-
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- **Public-Private partnership facilitation**
- **Investment and marketing research**
- **Business proposal development**



**Project
Financing
Facilitation**



**Trade Financing
Facilitation**



**Public - Private
Partnership
Facilitation**



**Management
Consulting &
Business
Development**



**Financial
Advisory**



**Transaction
Advisory**



**Asset
Valuations**





Defense And General Procurement Solutions

We provide procurement solutions to public and private sector companies in Ghana and the West African sub-region. We leverage our extensive financial and supplier network to help clients fulfill their critical procurement needs. Our procurement services include but not limited to the following areas:

- **Military and Defense Vehicles and equipment**
- **Automobile and spare parts**
- **Energy and power distribution equipment and materials**
- **Housing equipment and materials**
- **Mining equipment and materials**
- **Transportation equipment and materials**
- **Agriculture machinery**
- **Office equipment and fixtures**
- **Commodities (sugar, oil, maize, soya beans, fertilizer, Agro-chemicals, and jute sacks)**
- **Health and Hospital equipment and consumables**

At Gateway Holdings, we approach our procurement solutions with the following core values:



Flexibility
You get exactly what you need



Economical
You get value for money



Culture
You get accountability



Transparency
You get clarity









We provide commercial and residential real estate services in Ghana and the West African sub-region

● **Commercial**



● Residential



Clients And Industries

GOVERNMENT AND PUBLIC SERVICES

Ministries
Agencies and Departments

FINANCIAL SERVICES

Banks
Investment Management Companies
Insurance Companies
Accounting and Auditing Firms

DEVELOPMENT ORGANIZATIONS

Multilateral Development Organizations (World Bank, European Union, United Nations, IFC, IMF, etc)
International Aid Development Agencies (USAID, CIDA, DANIDA, NORAD, ADF, etc)
Regional Development Organizations (African Development Bank, ECOWAS, etc)
International NGOs

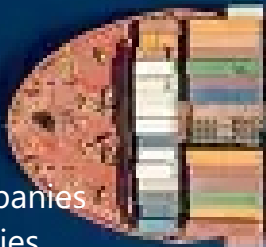


FOREIGN INVESTORS

Foreign Institutional Investors (all sectors)
Defense, Energy and Infrastructure
development

ENERGY

Oil and Gas Exploration Companies
Oil and Gas Refinery Companies
Oil and Gas Distribution Companies
Energy Investors



ALL INDUSTRIES

Defense
Procurement
Real Estate
Banking and Financial Services
Accounting and Auditing
Government
Energy
Transportation
Telecommunication
Mining
Manufacturing



Strategic Partners

As a multidisciplinary organization, Gateway Holdings Limited has an extensive network of local and international partners with deep industry expertise from finance, economics, accounting, engineering, information technology, law, medicine, pharmacy, academia, energy, and development banking.

At Gateway Holdings, leveraging the specialized expertise of our strategic partners to build synergies and successfully tackle large-scale or complex consulting engagements and procurement is one of our core competencies.

No matter the scope and complexity of your consulting or procurement needs, Gateway has the wherewithal to handle them and successfully deliver on time and within budget.



Our Partners

Talk to Us



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